

Brinkmann Electronic Berlin and IEB Industrie Elektronik Brandenburg become partners



From left: Hans Marold (IEB AG), Peter Brinkmann (Brinkmann Electronic Berlin)

To respond even better to their customers' needs in future, the development service provider Brinkmann Electronic Berlin GmbH (BEL) and the manufacturing service provider IEB Industrie Elektronik Brandenburg AG (iEB AG) have established a partnership. Customers will be able to have their products developed and manufactured "by one source". This gives customers the advantage of high product quality, a safe process and reliable adherence to delivery dates.

Companies that use separate service providers for electronics development and production usually coordinate the work themselves and so also bear the risk of errors in coordination. Direct communication and tried-and-tested cooperation between developers and production engineers is the better way.

This is why BEL and iEB AG have decided to cooperate. BEL CEO Peter Brinkmann is certain that the partnership will only bring advantages: "We are very happy about working closely with iEB AG.



As a reliable medium-sized EMS service provider, iEB can react very flexibly and delivers consistently high quality".

For customers, BEL offers the following: "We handle the communication with the production department. This way we can ensure that there are no gaps or errors in the transmission of information. Our customers themselves do not have to deal with the complex interface between development and production, and they have one less supplier. This saves a lot of organizational work, accelerates the development process and eliminates risks." Customers have a number of options: they can of course only purchase pure development services from BEL and organize production themselves. Or they can appoint BEL as a contractor for the development and production of prototypes or even as a full production supplier, which means they only have one contact throughout the lifecycle of the product.

iEB AG CEO Hans Marold is excited about the new possibilities of the partnership: "We can finally be more than just a contract manufacturer for our customers, more than an 'extended workbench' as we say in German. With BEL's strong development team, more far-reaching customer projects can now be realized."

About Brinkmann Electronic Berlin

Brinkmann Electronic Berlin GmbH is a young service company for consulting and development of electronic hardware and embedded software. They work primarily in the field of industrial automation and the Internet of Things (IoT) with a strong focus on functional safety. Experienced engineers cover the complete device development life cycle, from product definition through to safety-standard certification and beyond. Brinkmann Electronic offers technology solutions in the fields of safe motion control, robotics, safe communication, and edge computing with secure cloud interfaces.

About IEB Industrie Elektronik Brandenburg AG

Industrie Elektronik Brandenburg AG has been producing electronic components for 14 years. Core technologies include stencil-free solder paste printing and component-friendly soldering with a vapor phase. Further services include THT assembly, climatic testing, AOI, painting, function



testing of components and material purchasing. Assembly and even dispatch to the end user are also available upon request.

In order to be able to successfully master the future challenges of modern manufacturing, the vocational training of young people has a very high priority at iEB AG.

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